

49/F., Lee Garden One, 33 Hysan Avenue, Hong Kong Tel: (852) 2895 5777 Fax: (852) 2577 5153 www.hysan.com.hk

11 December 2015

Dear Shareholder.

Choice of Means of Receiving and Language of Corporate Communications

Hysan Development Company Limited (the "Company") is making arrangements for you to choose to receive Corporate Communications (Note):

- (i) in **electronic form** on the Company's website at www.hysan.com.hk or in **printed form**; and
- (ii) if you choose to receive Corporate Communications in printed form, to choose to receive them in **English** only, **Chinese** only or in **both** languages.

If the Company does not receive your response by 15 January 2016, you are deemed to have consented to receive the Company's Corporate Communications through the Company's website.

Pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules"), the Companies Ordinance and the articles of association of the Company, the Company is permitted to make available the following options for you to choose for receipt of future Corporate Communications:

- (a) to receive the Company's future Corporate Communications by electronic means on the Company's website at www.hysan.com.hk; or
- (b) to receive the printed English version of future Corporate Communications only; or
- (c) to receive the printed Chinese version of future Corporate Communications only; or
- (d) to receive both the printed English and Chinese versions of future Corporate Communications.

With a view to increase efficiency of communication, protecting the environment and saving costs, the Company recommends you to select option (a) above. To make your choice, please complete the enclosed reply form and sign and return it to the Company's Registrar, Tricor Standard Limited using the provided prepaid mailing label.

If the Company does not receive a duly completed and signed reply form from you or receives no response from you indicating that you object to receiving Corporate Communications in electronic form on the Company's website on or before 15 January 2016, you are deemed, until you inform the Company otherwise by reasonable notice in writing at the Company's office or that of the Company's Registrar or via e-mail to hysan14-ecom@hk.tricorglobal.com, to have consented to receive our Corporate Communications in the manner as set out in option (a) above. In that event, when the Company makes a Corporate Communication, we will send you a notification that the Corporate Communication has been made available on the Company's website. The notification will be sent to you by e-mail (if you have provided an e-mail address) or (if you have not provided an e-mail address) by post to you at your address as it appears in the Company's register of members maintained by the Company's Registrar.

You may change your means of receipt (in printed form or through our website) and choice of language (English and/or Chinese), free of charge, at any time by reasonable notice in writing to the Company or the Company's Registrar, notwithstanding any wish to the contrary you have previously conveyed to the Company or the Company's Registrar. Even if you have chosen (or are deemed to have consented) to receive all future Corporate Communications by electronic means but for any reason have difficulty in receiving or gaining access to the Corporate Communications published on the Company's website, the Company will promptly upon your written request send the Corporate Communications to you in printed form free of charge.

Please note that printed copies of the English and Chinese versions of all future Corporate Communications will be available from the Company and the Company's Registrar on request. They will also be available on the Company's website at www.hysan.com.hk for at least five years from the date of first publication and on the website of the Stock Exchange at www.hkexnews.hk.

Should you have any query relating to this letter, please call the enquiry hotline at (852) 2980 1768 during business hours (9:00 a.m. to 5:30 p.m., Monday to Friday, excluding Hong Kong public holidays).

Yours faithfully,

Cheung Ka Ki

Company Secretary

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Note: Corporate Communications refer to Interim/Annual Reports, notices, documents, or other publications of the Company (including any "Corporate Communication" as defined in the Listing Rules).

This letter is issued in English and Chinese. In case of any inconsistency, the English version shall prevail.